



WILLCOX & SAVAGE

ATTORNEYS AT LAW SINCE 1895

2006
YEAR IN REVIEW

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NORFOLK • VIRGINIA BEACH



This year the firm, led by partner **Thomas C. Inglima**, was very proud to be entrusted with the area's largest and most complex business transaction. Our client, **Landmark Communications**, divided the assets and employees of Trader Publishing Company with its former joint venture partner, Cox Enterprises. Trader Publishing had national operations that included more than 700 magazines and 9,000 employees. Allocating Trader's assets, while preserving all of the interrelated business operations, was extremely complicated and required many intricate service agreements between the parties.

This was looked back upon as a transformative event for Landmark – perhaps the most important transaction in its history, and certainly the biggest and most complex. There was no template for what was created, and there was tremendous pressure. The combination of stamina, precision, thoughtfulness and creativity required of and delivered by our Willcox & Savage attorneys could not have been matched by any other firm – regardless of size. The Landmark leadership is forever in their debt.

Guy R. Friddell, III
Executive Vice President and Corporate Counsel
Landmark Communications



The Willcox & Savage team, led by partners **Anthony M. Thiel**, **Gary A. Bryant** and **Michael R. Katchmark**, has been actively defending the interests of our client, **Southeastern Public Service Authority (SPSA)**, during a very challenging time for the organization. We were especially pleased to garner favorable rulings on behalf of SPSA in two significant cases, one brought by John C. Holland Enterprises and the other by the City of Chesapeake. In the Holland case, our trial lawyers obtained a dismissal of all substantive claims. They also obtained a dismissal, a rare outcome in a state proceeding, of the two most important claims in the suit by Chesapeake. The claims had threatened SPSA's viability and the way that other solid waste disposal authorities do business. It was monitored by many in the solid waste industry across the country.

SPSA appreciates the assistance provided by our Willcox & Savage attorneys in these cases and in all matters as they continue to provide responsive, effective and thoughtful representation.

John S. Hadfield
Executive Director
Southeastern Public Service Authority

NEW PARTNER



BRETT A. SPAIN practices in our Commercial Litigation group and focuses on media law, municipal law and complex commercial litigation. He also volunteers his time as a board member at the Community Mediation Center.

Brett graduated from the University of Virginia School of Law in 1999. He received his B.A. from the University of Virginia in 1995.

NEW ASSOCIATES



AMINAH COLLICK ROGERS has joined our Litigation practice group. Aminah relocated to her hometown from Nashville, where she worked at Stites & Harbison. Aminah graduated in 2004 from the University of Tennessee College of Law. She earned her B.A. from Hampton University in 2000.



VALERIE B. HUBER has joined our Family Law and Litigation practice groups. Valerie graduated, *magna cum laude*, in 2005 from the University of Richmond School of Law where she was a member of the McNeill Society. Valerie earned her B.A. from the University of Virginia in 2002.



LAURA C. PYLE has joined our Commercial Litigation practice group. Laura graduated, *cum laude*, in 2006 from the Washington & Lee University School of Law where she was Managing Editor of the Law Review. Laura earned her B.S., *magna cum laude*, from Vanderbilt University in 2003.

ATTORNEY SPOTLIGHT BRUCE T. BISHOP



A Monday trial in Cincinnati followed by a Friday deposition in Dallas. This is a typical week for Bruce T. Bishop, who leads the Toxic Torts & Asbestos Defense team. Bruce is nationally recognized for his ability to coordinate mass tort defense initiatives, including securing top medical experts, on behalf of *Fortune 100* companies faced with potentially crippling litigation. Called on by companies and law firms around the country, Bruce and his dedicated team have been successfully defending our clients since 1977.

By the way, on Wednesday Bruce was in Seattle.

SELECT ACCOMPLISHMENTS

COMMERCIAL REAL ESTATE

- Represented a major healthcare provider in the development and leasing of a 75-acre health campus in the Princess Anne area of Virginia Beach.
- Negotiated leases in Hampton Roads, Richmond, Chicago, Atlanta, Cleveland, Indianapolis, Ft. Lauderdale and Los Angeles for our retail developer and corporate real estate clients.

CORPORATE

- Represented interactive division of a major cable broadcaster in numerous licensing and content distribution deals.
- Advised publicly-held bank holding company on Securities Exchange Act reporting requirements, assisted in a series of private placement transactions, and revised the bank's stock option plan.
- Retained by a *Fortune 500* company to serve as its exclusive patent counsel.

LITIGATION

- Successfully represented a large government contractor in a complex bid protest (worth over \$350 million).
- Secured dismissals with prejudice or defense verdicts for clients in state and federal courts in Maryland, North Carolina, Pennsylvania, South Carolina, Virginia and the U.S. Virgin Islands for claims exceeding \$50 million.
- Successfully defended a media client in a lawsuit alleging a violation of the Employee Retirement Income Security Act before the U.S. Fourth Circuit Court of Appeals.
- Won the dismissal of a union's unfair labor practice charge filed against a healthcare client before the National Labor Relations Board.